## MINI CURRICULUM VITAE- GRAHAM PILE

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## **SYNOPSIS**

Graham Pile is currently managing director of Claim Recovery Consultants, a specialised risk management consultancy operating primarily in the Marine and Goods in Transit sector of the insurance industry.

Mr Pile started in the insurance industry in 1996 after studying electrical engineering and consulting as an engineer for a number of years and now operates a successful surveying and recoveries business for local and international clients. He also consults to a variety of local and international businesses in the insurance, manufacturing, mining, trade and transportation sectors.

He has an extensive and practical understanding of the ins and outs of foreign trade and combines this with his wide ranging experience in the insurance, commercial, legal and risk management business sectors to provide clients with an array of consulting and claims management services.

The focus of today's topic is to provide insurers with a wider understanding of the transportation of Avocados and the potential pitfalls that face importers and exporters when trading the product.